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- Abstract: The relationship between nutrition and health-economic outcomes is important at
 both the individual and societal levels. Not only do nutritional choices made by individuals
 affect their health condition, thus influencing productivity and economic contribution to
- society, but also nutrition interventions carried out by the state have the potential to affect
- 24 economic output in significant ways. This paper reviews studies of nutrition interventions
- where health-related economic implications of the intervention have been addressed. Results of the search strategy have been categorized into three areas: economic studies of
- 27 micronutrient deficiencies and malnutrition; economic studies of dietary improvements; and
- economic studies of functional foods. It is found that although a significant number of studies
- 29 have calculated the health-economic impacts of nutrition interventions, approaches and
- 30 methodologies are sometimes *ad hoc* in nature and vary widely in quality. Development of an
- 31 encompassing economic framework to evaluate costs and benefits from such interventions is a
- 32 potentially fruitful area for future research.
- 33

34 Key Words: nutrition economics, malnutrition, micronutrient deficiencies, dietary

- 35 improvements, functional foods
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1

INTRODUCTION

| 2 | The relationship between nutrition and health is well documented and associations between |
|----|---|
| 3 | various nutrient impacts and nutritional interventions have been widely reported. The addition |
| 4 | or removal of specific components into or from an individual's diet can result in significant |
| 5 | health improvements with the potential to result in non-trivial economic benefits. There is |
| 6 | growing interest in the economics of nutrition, which broadly can be thought of as the process |
| 7 | of researching and characterising health and economic outcomes following nutrition |
| 8 | interventions and nutrition recommendations for the benefit of society. ¹ Assessing the health |
| 9 | and economic impact of food consumption patterns or specific changes in nutritional |
| 10 | behaviour on health and disease is highly relevant, for a number of reasons. For example, such |
| 11 | assessments have the potential to play an important role in the development of nutrition |
| 12 | recommendations and could also inform regulatory processes related to nutrition labelling and |
| 13 | health claims. ¹ |
| 14 | One way in which the efficacy of a nutrition intervention can be evaluated is by |
| 15 | examining the changes in costs and outcomes it causes. This could include measures of utility, |
| 16 | reflecting the preference that an individual (or society as a whole) might have for a particular |
| 17 | health state. It has been shown that when faced with a choice regarding a specific change in |
| 18 | nutrition, if a rational individual stands to gain more in utility than the disutility associated |

19 with their personal cost of making the change, they are expected to choose a course of action

20 that maximizes their expected utility.² The consequences of individual nutrition choices can

21 then be aggregated to determine the impact on populations. A variety of metrics exist for

22 measuring the health-economic impacts of nutrition at the macro level, including changes in

- 23 the direct costs of treating health conditions that could be improved with nutrition
- 24 interventions; improvements in productivity resulting from decreases in morbidity and

premature mortality; generalized monetized estimates of adjusted life years; and condition specific willingness to pay (WTP) estimates of gains in utility from improved health states.

3 A nutrition intervention can be evaluated at the macroeconomic level in terms of 4 potential gains and losses to society as both indirect and societal costs. When the total costs of 5 a nutrition intervention are less than the prospective benefits, there is a potential gain in 6 societal welfare from the intervention. Such potential welfare gains do not require every 7 single member of society to benefit; rather, they require only that the total potential gains 8 outweigh the total potential losses. However, on a personal basis, a quantifiable benefit or 9 incentive must be foreseen to make a change in nutrition behaviour attractive. The typical 10 methods used to evaluate these types of potential welfare gains at the micro-level include 11 cost-minimisation analysis (CMA), cost-benefit analysis (CBA), cost-effectiveness analysis 12 (CEA), and cost-utility analysis (CUA). It is critical that the value of an intervention, as well as the costs, be known in order to calculate whether a net benefit exists.³ One study discussed 13 14 methods for evaluating the economic benefits associated with improved health resulting from changes in diet and exercise⁴; other work has endeavoured to link the microeconomic aspects 15 16 of health economics with the welfare related macro aspects by developing a welfare-theoretic model predicated upon the individual utility function.⁵ An exploration of the health economics 17 18 of preventative nutrition, outlining the economic burden of numerous nutrition-related health problems, has also been carried out.⁶ This review will identify existing research which 19 20 characterizes health and economic outcomes in nutrition for the benefit of society. Given increasing pressure on health care budgets, the development of food and 21

functional food products along with nutritional therapeutic modalities is facing new challenges. The assessment of the value-for-money of nutrition interventions should be a common goal for regulatory authorities, public health policy makers and the scientific community. To date little research has been undertaken with respect to identifying the

economic aspects associated with nutrition interventions or programs and their health benefits.⁷ The objective of this review paper is therefore to conduct a systematic review of the existing literature to properly contextualize the current state of the field, with the hope that improved understanding of relevant methods and findings will facilitate the development of an encompassing evaluation framework with the flexibility to be applicable to a wide array of interventions.

7

METHODS

8 A multidisciplinary expert workshop was held to elucidate the scope of the relationship 9 between nutrition and health while identifying key issues that should be considered when proposing new studies of the economic consequences of nutrition interventions and policies.¹ 10 11 During that workshop, a subset of the current evaluation methods used in health economics 12 and pharmacoeconomics was reported to be not completely suitable for the evaluation of the 13 socioeconomic impact of nutritional habits in general, and of specific nutrition interventions 14 in particular. At that workshop the term "nutrition economics" was coined to refer to a 15 specific sub-field within health economics, highlighting the need to identify existing studies in 16 order to facilitate the further development of adapted methodologies. With the findings of this 17 workshop in mind, a strategy for a comprehensive systematic literature review was 18 formulated.

19 Search Strategy

The databases in Table 1 were queried with the search strategies and critical assessment as specified. The initial key words were defined based on the thesaurus of the databases being searched by a skilled information specialist; biomedical databases were queried for economic and nutritional terms and economic databases were queried for nutrition terms. Figure 1 provides a flowchart summarizing the search process. It should be noted that searches for specific nutrients were not undertaken; although this is acknowledged as a factor that has the

potential to limit the scope of this review, it is believed that the search strategy employed did
 reveal the preponderance of literature given that studies on specific nutrients were likely to be
 detected by using broad nutritional terms.

4 Targeted attempts to search out "grey" literature beyond the documents contained in 5 the databases named in Table 1 were made with Google Scholar, a tool which uses Google to 6 search the internet for peer-reviewed papers, theses, books and articles from academic 7 publishers, societies, preprint repositories, universities and other scholarly organizations. 8 *Scirus*, a tool which searches MEDLINE citations, ScienceDirect ejournal articles, patents, 9 technical reports and scholarly web pages, was also used in attempt to find "grey" literature, 10 as was the AgEcon Search database. A significant body of research was found to exist in the 11 "grey" literature for economic studies on micronutrient interventions. This literature, largely 12 comprised of reports from various non-governmental organizations (NGOs), was not included 13 in the present report because it was of varying quality, for instance containing non systematic 14 reviews or epidemiological studies of small populations, and was in many cases out of date 15 compared to the published scientific literature. Nevertheless, "grey" literature with a focus on 16 other economic nutrition relationships was included if it met the inclusion criteria. 17 Inclusion and exclusion criteria according to Patients Intervention Comparison Outcomes 18 (PICO) Question 19 Titles and abstracts of the studies returned by the search were reviewed independently by two 20 researchers against the following inclusion and exclusion criteria: 21 Patients – since nutrition interventions have the capacity to benefit wide cross-sections of the 22 population, all studies done on human subjects were considered for inclusion. Studies carried 23 out on animals or those that attempted to extrapolate from animal subjects were excluded.

24 *Intervention* – all studies concerning a change in diet (either the addition of a healthy

substance or the removal of unhealthy substance) were eligible for inclusion. Studies on

1 nutrition interventions where the effect (efficacy or effectiveness) had not been established 2 before, either through randomized controlled trials (RCTs), observational comparative studies 3 (cohort or case-control) or at least pre/post observational studies, were not included. Studies 4 dealing with enteral nutrition were not considered, as this is a special nutrition application in 5 hospital surroundings and often under medical supervision or during medical procedure, 6 rather than a food pattern or change in diet. Also, studies in which the treatment was a medical 7 product or otherwise not considered food were not included. 8 *Comparison* – economic research often relies on simulation models or "natural experiments." 9 As a result, relevant comparisons can include a simulated or observed section of the 10 population which has not received a nutrition intervention or is receiving a different type of 11 treatment, or historical comparisons in which economic parameters before or after an 12 intervention are evaluated. 13 Outcome - studies reporting a quantifiable change in health outcomes, which may result in 14 changes to the direct or indirect costs associated with the change in health status due to the 15 nutrition intervention, were included. Studies in which other measurable economic parameters 16 related to nutrition, and relevant to the socio-economic environment, were calculated also 17 merited consideration for inclusion. Studies not involving any economic aspect of health 18 outcomes from a nutrition intervention were excluded. The references and citations of all 19 relevant articles were cross-checked for additional relevant studies with only English-20 language written studies being reviewed. 21 A special mention of how studies of obesity, a complex medical condition which can 22 be affected by nutrition as well as by other lifestyle and environmental factors, were addressed 23 within this review may be necessary. Obesity management interventions were included if 24 there was a clear food-related nutritional component to the intervention as well as 25 measurement of an identifiable health outcome. For example, a change in body mass index

(BMI) or body weight is likely to reduce the risk factor for a number of chronic diseases;
however, if the link to a related health disease such as diabetes or coronary heart disease was
not established in the paper, then the study was not included. Though the economics of
obesity is an important and interesting topic, a complete investigation of it would be beyond
the scope of this review, and related research has already been reviewed elsewhere.⁸

6 A final issue with respect to methodology pertains to how this review approaches 7 evaluations of major nutrition programs. The United States Department of Agriculture 8 (USDA) has a number of large and important nutrition programs including the WIC (Women, 9 Infants and Children) and SNAP (Special Nutrition Assistance Program, formerly the food 10 stamp program). These programs are important and a considerable number of evaluations of 11 their general efficacy along with economic efficiency have been conducted. However, the 12 USDA itself urges extreme caution in interpreting conclusions from studies of these programs for a variety of reasons.⁹ Accordingly, such studies were not included in this review. 13

14

RESULTS

15 The initial search of the databases listed in Table 1 resulted in over 13,000 returns. Many of 16 the returns were excluded because their focus was not upon human nutrition or because they 17 were editorial comments not consisting of attempts to quantify the health-economic effects of 18 a nutrition intervention. A preliminary review of search findings suggested categorization of 19 the literature into three areas: 1) research examining the economics of food fortification and 20 dietary change to improve micronutrient intake and malnutrition; 2) research relating to 21 economic improvements as a result of healthier diets; and 3) research aimed at studying the 22 economic aspects of foods which can provide a health benefit beyond normal nutrition, 23 referring mainly to functional foods. A discussion of studies falling into each of these three 24 areas is found in the following sections.

25 1) Economic Studies of Micronutrient Deficiencies and Malnutrition

1 Studies examining various economic aspects of micronutrient deficiencies and malnutrition 2 are summarized in Table 2. Twenty-six studies were included; seven were cost-effectiveness 3 analyses, two were cost-benefit analyses and two were RCTs; others varied from simulation 4 models to systematic reviews of RCTs. As Table 2 shows, micronutrient deficiencies in the 5 low and middle income world are the most commonly studied areas with respect to economic 6 studies of nutrition interventions. While these deficiencies can have tremendous economic 7 costs, their treatment, specifically through improving the nutrient content of food, has been 8 demonstrated to be very cost effective. Studies included in this section comprise the existing research on the economic consequences of food improvements devised to correct 9 micronutrient deficiencies including fortification of staple foods with vitamin A¹⁰⁻¹³ iron,¹³⁻¹⁸ 10 iodine,^{13,19} zinc¹⁸, and folate²⁰⁻²³, as well as polices aimed at increasing consumption of foods 11 12 naturally high in these minerals.

13 To date the most comprehensive study pertaining to the economics of micronutrient 14 food interventions identified the feasibility and cost-effectiveness of 122 food fortification strategies in 48 countries.²⁴ Addressing the criticism that the cost estimates of previous studies 15 16 are out of date, not sufficiently detailed, and lack rigour, the authors estimate the CEA of micronutrient fortified foods in those countries building upon an existing model.²⁵ Notable in 17 18 that paper is the detailed and transparent description of the methods used in cost-effectiveness 19 calculations. The results of their analysis are reported in the cost per disability adjusted life 20 year (DALY) saved, which provides a single index whereby the morbidity and mortality to a 21 particular disease can be measured. For micronutrient interventions, the cost per DALY saved 22 is considered to be the best available method to quantify the economic benefits of the intervention.^{25,26} Folate (also known as vitamin B9 or folic acid, a nutrient essential for human 23 24 development) deficiency is notable in that it has also afflicted the populations of developed 25 countries. Folate deficiencies often result in neural tube defects (NTD), which occur at a very

1 early stage of development; increased consumption of folate during pregnancy can reduce the risk for NTD. The cost effectiveness of folate fortification has been studied extensively.²⁰⁻²³ 2 3 An interesting aspect of the economic consequences of NTDs is the difficulty associated with 4 measuring adverse health consequences that occur very early in life—a large part of the 5 economic benefit of folate fortifications is the increased future productivity of newborns who 6 do not become afflicted by a NTD. Since the assumptions around future earnings and the 7 discount rate can influence these results significantly, appropriate estimation methods should 8 be used.

9 A relatively new strategy for dealing with micronutrient deficiencies is 10 biofortification, a method of breeding plants resulting in their being naturally high in 11 micronutrients. The benefit-cost ratio for investments in plant breeding for crops designed to reduce anaemia has been found to be high.²⁷ A few authors have considered the economic 12 underpinnings of biofortification^{28,29}; one particular study calculated found high levels of 13 cost-effectiveness for rice bio-fortified with Vitamin A.³⁰ In general, when a food is fortified 14 15 or biofortified with micronutrients it has a lower cost structure than would an equivalent but 16 separate supplementation program. Economic studies of biofortification applications in countries including India, Australia, New Zealand, and Uganda have been carried out.³⁰⁻³⁴ 17 18 Another method of adding micronutrients to food is through genetic modification of a crop in 19 such a manner that the edible portion of the harvested grain is high in a specific micronutrient 20 by design. The economics of both genetically enhanced micronutrient rich rice and mustard have both been studied.^{26,35,36} These programs are, for the most part, the same in that the 21 22 portion of the population receiving the micronutrient enhanced food should become healthier, 23 potentially leading to a valuable economic benefit. Researchers carried out a study of home 24 fortification with zinc in Pakistan and found that a reduction in diarrhoea and improvement in

haemoglobin concentrations led to a reduction in child mortality, higher earnings and
 increased IQ scores.³⁷

3 The literature on improving basic nutrition by alleviating protein and energy 4 malnutrition (PEM) is somewhat limited. Correcting PEM in the developing world has the 5 potential to improve a number of health conditions which can have a considerable economic 6 impact. Some research has shown that PEM can play a major role in susceptibility to infectious diseases such as HIV/AIDS, tuberculosis, and malaria.³⁸ The Copenhagen 7 Consensus, a panel of eminent economists, ranked nutrition investments 2nd, 5th, 11th, and 12th 8 9 among their recommendations to advance global welfare. The economic elements of 10 malnutrition and associated manifestations could prove to be an interesting endeavour for 11 future research. 12 2) Economic Studies of Dietary Improvements 13

Once the basic needs of human nutrition have been met by addressing core nutrients and 14 mineral and micronutrient deficiencies, focus can be shifted to dealing with improving human 15 health as part of a normal diet. Increasing consumption of nutrient-dense food or reducing 16 consumption of unhealthy foods in the diet can lead to improvements in health, especially 17 with respect to many chronic health conditions. Scientific research increasingly confirms that 18 human diet can have a significant impact on disease, quality of life (QOL), and healthy 19 longevity. Detrimental dietary patterns such as high intake of fat/saturated fat and low intake 20 of calcium and fibre-containing foods such as whole grains, vegetables, and fruits can cause 21 conditions that impair the quality of life and accelerate mortality. Diseases and health 22 conditions identified as being good candidates for preventative nutrition strategies include: 23 age-related macular degeneration (AMD), certain birth defects, cataracts, colon cancer, 24 coronary heart disease (CHD), diabetes, hypertension, kidney stones, low birth weight, obesity, osteoporosis, pre-eclampsia, and stroke.³⁹ 25

1 The review identified thirty studies relating to quantifiable health and economic 2 benefits from dietary improvements (Table 3). While few assessments have been made to 3 estimate the economic cost of poor or unbalanced diet, it has been conservatively estimated to be over \$70 billion annually in the United States.⁴⁰ This implies that if dietary improvements 4 5 were made by all or a portion of the population, then a portion of these costs could be saved, 6 resulting in an economic benefit to both public and private interests. One of the first attempts to put an economic value on nutrition interventions estimated the effect of reducing saturated 7 fat on the incidence and cost of CHD in the United States.⁴¹ A key finding of this research was 8 9 that a relatively small reduction in dietary saturated fat could result in annual savings of 10 almost \$13 billion. Another well-studied relationship in nutrition is the relationship between 11 sodium and CHD; one study found that a 3g per day dietary salt reduction could result in \$10 to \$24 billion in health care savings.⁴² Other research into dietary reductions of calorie 12 13 consumption in the American diet also showed that modest dietary changes could result in billions of dollars in savings in health care costs.^{43,44} Showing that the economic benefit of 14 15 dietary improvement is not limited to the developed world, it has also been found that a 16 voluntary reduction in salt intake is a cost effective method of reducing chronic disease in a 17 number of low and middle income countries. Other research examined the effectiveness of 18 two strategies to reduce sodium consumption, and found that a mean population reduction in 19 sodium intake of 9.5% would lead to considerable reductions in both morbidity and disease costs.45,46 20

McCarron and Heaney examined the healthcare savings related to consumption of adequate dairy products and estimated savings from a reduction in obesity, hypertension, type 2 diabetes, osteoporosis, kidney stones, certain outcomes of pregnancy, and some cancers to be in excess of \$200 billion over a 5 year period.⁴⁷ Osteoporosis, characterized by reduced bone mineral density, has the potential to be improved by increased consumption of calcium

and vitamin D. While research demonstrating the cost-effectiveness of supplements as a
 treatment for osteoporosis has been reported,⁶ it is surprising that similar studies were not
 found for food fortifications or dietary changes to improve calcium and/or vitamin D intake
 during the course of this review.

5 Obesity, a serious health condition seemingly at the opposite end of the spectrum from 6 the problem of malnutrition, is often seen in the less wealthy population. Studies have 7 demonstrated that obesity carries significant economic costs, estimating that the cost of 8 obesity in the United States is \$99 billion and that the future cost of obesity in China will climb to nearly 9% of their gross national product by 2025.^{48,49} A health technology 9 10 assessment reviewed the cost-effectiveness of pharmaceutical and surgical interventions and 11 conducted a Markov simulation to the cost-effectiveness of a low-fat diet combined with exercise in an obese population, finding a relatively high cost per QALY gained.⁵⁰ However. 12 the only disease reduction conceded was diabetes, making this particular estimate very 13 14 conservative. Policy decisions such as "junk" food taxes and food labelling requirements 15 designed to increase consumption of healthy foods and decrease the consumption of unhealthy 16 foods are another method with the potential to improve public health and as a result reduce 17 health care costs. Recent work modelled the impact of tax and incentive polices aimed at 18 increasing fruit and vegetable consumption in France, finding that some strategies were cost-19 effective in increasing healthy food consumption while reducing the risk of death from cancer and CHD.⁵¹ Another study examined four potential food taxation-subsidy alternatives and 20 21 found that all would be regressive from an economic standpoint; moreover the economic 22 burden of such taxes would be more harsh for the poor than for the rich. Nevertheless, the 23 authors found that a combination of taxes with subsidization of healthy foods would produce overall population health gains.⁵² Similar research explored the potential effects of applying 24 25 the UK's value-added tax to a broader range of foods, finding that the incidence of ischaemic

heart disease would decrease. However, consumers would have to spend more on food, 1 implying that their incomes should be raised to compensate.⁵³ This would be particularly true 2 3 for those in lower income groups. A subsequent paper calculated the impacts from health, 4 nutrition and economic perspectives of related measures in the UK, and concluded that such 5 policies, while having the potential to improve health outcomes, could have the undesirable effect of actually reducing consumption of healthy foods.⁵⁴ As an alternative to such "fat tax" 6 7 policies, one study investigated the health and economic impacts of "thin subsidies" designed 8 to encourage increased consumption of fruits and vegetables, and found that the cost per life saved of such a policy compared favourably to other existing programs in the US.⁵⁵ 9 10 The potential savings resulting from the US's Nutrition Labelling and Education Act 11 were calculated and it was determined that the expected subsequent reduction in body weight 12 in some sections of the population could result in \$63 to \$166 billion, a saving greater than the cost of implementing the act.⁵⁶ Further research found that limiting "junk" food marketing to 13 children would be an extremely cost effective intervention tool for government.⁵⁷ 14 15 Governments also generally possess the ability to institute outright bans on consumptions of 16 certain food types if there is a net benefit to doing so; one study concluded that the reduction 17 in healthcare costs from banning trans fats in Canada would more than offset the food industry cost increases that the ban would cause.⁵⁸ In general, most policy and educational 18 19 efforts to improve health through nutrition have shown to be cost effective. Population wide 20 policy interventions are likely to offer excellent value for money in the prevention of obesity through the health nutrition impact of improved labelling and a "junk" food tax.⁵⁹ 21 22 There has been some research with respect to the potential role of education initiatives 23 in generating positive nutrition outcomes; for example, Rajgopal et al examined the costs and 24 benefits of the expanded food and nutrition education program run by the cooperative extension serve at Virginia Tech University.⁶⁰ They found that participation in six to twelve 25

1 nutrition education lessons could result in healthcare savings due to the delay and/or avoidance of poor nutrition related chronic diseases. Similar results were found in Oregon,⁶¹ 2 Iowa,⁶² and New York.⁶³The cost effectiveness of child nutrition education efforts in Peru has 3 been studied; however, that research did not have a defined health benefit and did not meet the 4 5 inclusion criteria for this review. The authors found that a targeted education program was cost-effective in reducing stunting and mortality.⁶⁴ The cost-effectiveness of different 6 7 "minimal contact" educational strategies to reduce serum cholesterol was assessed; it was found that short counselling sessions could be cost-effective in reducing cholesterol.⁶⁵ 8

9 The so-called "Mediterranean diet" provides an intriguing example of a cost effective approach in reducing the cost of CHD at a micro level.^{66,67} However, defining Mediterranean 10 11 diet in detail is difficult and interpretation of the published information depends on this. The 12 Mediterranean diet involves eating primarily plant-based foods, such as fruits and vegetables, 13 whole grains, legumes and nuts; replacing butter with healthy fats such as olive oil and canola 14 oil; using herbs and spices to flavour foods; limiting red meat; and increasing fish and poultry 15 consumption. Though the Mediterranean diet holds promise for improving the health of its 16 consumers, food availability could limit its widespread adoption. Two studies have examined 17 similar dietary modifications involving increased consumption of fruit and vegetables, which 18 are believed to reduce the incidence of some types of cancer and, as a result, yield cost savings.68,69 19

The cost effectiveness of a number of nutrition interventions including the Mediterranean diet, intensive lifestyle change, a reduced fat diet, various nutritional counselling strategies, and extensive educational efforts have been examined,¹¹ and it was found that all ten of the nutritional interventions investigated were cost effective. It was also noted that nutrition intervention can constitute a highly efficient component of a strategy to reduce the burden of disease. An ongoing research project is focusing on examining the

| 1 | economic and health impacts of the Programme for Complementary Food in Older People in |
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| 2 | Chile. ⁷⁰ This program aims to increase the health and economic situation of the specified |
| 3 | group, and is notable as a proactive approach in addressing changes in the demographic |
| 4 | characteristics of the population using nutrition as a tool to deal with the economic and health |
| 5 | demands of an aging society. A study of blood serum cholesterol reduction resulting from the |
| 6 | implementation of Swedish guidelines for non-pharmalogical treatment of |
| 7 | hypercholesterolaemia found that both low-and-medium intensity strategies reduced |
| 8 | cholesterol by only a small amount; per-subject treatment costs were five times higher in the |
| 9 | medium-intensity group. ⁷¹ |
| 10 | It may be reasonable to conclude that interventions aimed at positive dietary changes |
| 11 | are cost-effective through a reduction in the burden of chronic diseases which can be |
| 12 | prevented through healthier nutrition, as well as production losses avoided through a healthier |
| 13 | workforce. The economic benefits of encouraging and educating the public on improving food |
| 14 | habits will be a profitable aid for policymakers dealing with the increasing health- and |
| 15 | economic burden of healthcare. |
| 16 | 3) Economic Studies of Functional Foods |
| 17 | Little research has focused on researching and characterizing the health and economic |
| 18 | outcomes of functional foods; as a result the search revealed only seven studies (Table 4). |
| 19 | Two were cost-effectiveness studies, two were cost of illness analyses, and three were other |
| 20 | heterogeneous studies. There is a natural evolution from pursuing adequate nutrition via |
| 21 | increasing micronutrient consumption using food as a means to improve health beyond basic |
| 22 | nutrition. Food scientists and nutrition researchers are continuously devising new functional |
| 23 | foods, loosely defined as food products designed to provide health benefits beyond basic |
| 24 | nutrition. Consumption of these foods has the potential to improve human health; in turn this |
| 25 | health improvement has the potential to provide economic benefits. |

1 The earliest example of an economic benefit arising from the use of a functional food was a study of the cost-effectiveness of grain fortified with cyanocobalamin and folic acid.⁷² 2 3 Folic acid is normally considered a vitamin; however, the benefit focused upon in the study 4 was a lowering of plasma homocysteine levels for the prevention of CHD. This goes beyond 5 basic nutrition, making the fortified grain in this study more of a functional food. The authors 6 found this particular fortification could be cost-effective and have a major benefit on 7 populations' health for primary and secondary prevention of CHD, but noted that further 8 research may be required to confirm that homocysteine-lowering therapy decreases CHD 9 event rates.

10 Research on the relationship between cholesterol and CHD has led to a number of 11 studies focusing on the ability of functional foods to lower serum cholesterol and hence 12 reduce the incidence and costs of CHD. Plant sterol and stanol addition in foods, which have 13 been shown to inhibit cholesterol absorption, have been studied particularly extensively. The 14 cost-effectiveness of plant sterol and stanol enriched margarines and dairy products has been demonstrated as efficient in reducing cholesterol and CHD related costs.^{73,74} A recent study 15 16 found that significant healthcare savings should result from introduction of plant sterol enriched functional foods to the Canadian market.⁷⁵ 17

Additional research on the economic benefits of functional foods with the potential to reduce the incidence of CHD includes an examination of the economic benefit of trans-fat free canola oil. Research found that such a product would result in significant economic benefits to Canadian society.⁷⁶ Other research employed a simulation model to calculate the cost effectiveness of omega-3 fatty acids in the reduction of CHD and found supplementation would result in fewer fatal myocardial infractions and was cost-effective in treating CHD.⁷⁷ An important aspect of omega-3 fatty acids not covered by that study was the ancillary health

benefits such as the prevention of cancer and other neurological diseases; further research is
 needed to fill this gap.

Flax is considered by many to be a functional food ingredient because it is rich in alpha-linolenic acid (ALA), an omega-3 fatty acid. Because of this property, flax consumption has the potential to reduce the incidence of diseases such as CHD, diabetes, cancer, kidney disease, and Alzheimer's disease. The reduction in healthcare costs that could result from increased flax consumption in Canada has been estimated to be between one and three billion dollars annually.⁷⁸

9 It is noteworthy that clinical research and limited economic analysis indicate the 10 potential for functional foods to be cost effective across a more diversified area of health concerns; some examples include antioxidants and eye disease⁷⁹; cancer and omega-3 fatty 11 acids and antioxidants^{80,81}; Alzheimer's disease and omega-3 fatty acids⁶⁸; conjugated linoleic 12 acid and obesity; probiotic/prebiotics and bowel diseases and diarrhea⁸²⁻⁸⁴; and prevention of 13 atopic dermatitis.⁸⁵⁻⁸⁸As these new technologies spread, the challenge will be to develop new 14 15 methodologies to analyse and quantify the long time frames and complex nutrition health 16 relationships associated with these functional foods. Because new functional food products 17 are being developed continuously, it is important to ensure that economic analyses of the 18 impacts of these interventions are carried out using appropriate methodologies.

19

DISCUSSION

Micronutrient interventions provide a useful illustration of how a nutritional change can result in health and economic outcomes with societal benefits. The efficacy and effectiveness of increased micronutrient consumption in alleviating micronutrient deficiencies is well established, while the economic benefits of improved micronutrient intake have been studied extensively in high, low and middle income countries. As a public health tool, micronutrient fortifications are often cited as one of the most cost-effective means of quickly improving a

targeted population's QOL. While much of the research has focused on low and middle
income countries, the tools, methods, and lessons are broadly applicable. The possibility of
analysing the cost-effectiveness potential of micronutrient interventions should be fully
explored.

5 The relationship between diet and economic activity is complicated and evidence of 6 causality runs in both directions. When people are adequately nourished they are in better 7 health and more productive, and as people become wealthier they can afford to eat better and 8 their health improves. The relationship between improved nutrition and a country's national 9 income has been studied in some low and middle income countries. While the basic 10 malnutrition is an important public health concern in the low and middle income world, to 11 date much of the economic research related to malnutrition has focused on micronutrient 12 deficiencies, sometimes referred to as the hidden hunger. Humans require small doses of a 13 number of different micronutrients in order to maintain normal bodily function. Though it is 14 possible to obtain an adequate dose from a healthy diet, in some situations, especially in low 15 and middle income countries, proper micronutrient nutrition is not always possible. As a 16 result, micronutrient deficiencies affect a significant portion of the population, with associated 17 adverse health effects ranging from blindness to severe birth defects. The costs of treating 18 these deficiencies as well as the productivity lost due to micronutrient deficiency related 19 morbidity and mortality have been found in various studies to be economically significant, 20 and interventions aimed at correcting micronutrient deficiencies have generally proved to be 21 cost effective. Micronutrient interventions provide a compelling example of an area in which 22 nutrition improvements benefit society from an economic perspective. 23 In developed countries, a change in unbalanced or detrimental food habits can result in

In developed countries, a change in unbalanced or detrimental food habits can result in
 substantial health care cost savings. Numerous factors not related to nutrition, including
 genetic and lifestyle issues influence obese subjects' ability to lose excess weight and

overweight and obesity can only partially be alleviated by adapted nutrition. The potential benefits of healthier food habits and dietary improvements might have a higher impact in preventing weight gain and maintenance of a correct body mass index. In general, findings of this literature review indicate that dietary improvements can result in substantial health care cost savings. This should be reflected in nutrition recommendations and nutrition counselling as an added value to health benefits on both individual and target population levels.

7 The functional food market is growing rapidly. The potential for significant savings 8 across a wide range of diseases illustrate the largely untapped potential of functional foods to 9 reduce the incidence of nutrition-related chronic diseases and healthcare costs. Coronary heart 10 disease is a leading cause of death and a significant health concern in the developed world. As 11 such, it is not surprising that the majority of the functional food studies detected in this search 12 were related to functional foods designed to reduce the risk of CHD. From an economic 13 analysis standpoint, the tools and biomarkers are very similar to methods used in pharmaco-14 economic evaluations of statin-type pharmaceuticals. Although this makes an economic 15 analysis modelling of CHD reducing functional foods relatively easy for economic 16 researchers, a substantial number of differences exist between developing economic 17 evaluation models of pharmaceuticals versus functional foods. These differences are related 18 mainly to the need for different approaches to measure effectiveness. While it is clear that in 19 the case of drugs RCTs are the standard, in the case of nutrition, population-based, properly 20 conducted observational studies should be the focus. In fact, effectiveness of the interventions 21 on real life basis is extremely important because many context dependent factors could 22 influence the final outcomes of these interventions. Further investigation of the costs of such 23 approaches is needed, but this will be challenging because of the confounding factors and long 24 timelines associated with analyzing a number of nutrition-related diseases. This makes a 25 complete analysis complex. Though small in number, studies available to date suggest that

functional foods are cost-effective and can be powerful tools to reduce illness and the
 associated costs.

3 A limitation to this work is that the literature search and interpretation focused 4 primarily on the economic side of the "value for money" equation rather than on the health-5 related quality of life (HRQOL) value outcome side. A critical review of the effectiveness 6 outcomes (including HRQOL) can be an important consideration but was beyond the scope of 7 the present paper. It should also be noted that the term "cost-effective" has been used in a 8 number of studies cited in this review as a proxy for cost saving. In reality, cost effectiveness 9 is not solely about cost "savings", but can in fact involve increasing expenditures. This is the 10 case when the added value (e.g. improved QOL) of a nutrition intervention can be 11 demonstrated to offset the additional costs. 12 CONCLUSION 13 The range of studies presented demonstrate that from the most basic level of providing 14 adequate nutrition, to simply improving normal diets by the addition of healthy food or the removal of unhealthy foods, or through the introduction of functional foods which are 15 16 designed to provide a health benefit beyond normal levels, nutrition can be a powerful force in 17 improving both the health and economic status of society. Much of the work to date has been 18 ad hoc with economic analyses based largely on the particular subject area and without an 19 overarching, well-defined framework. Future research would benefit from the development of 20 such a model since it would allow for a uniform and complete measurement of the economic 21 costs and benefits borne by all stakeholders. With increasing pressure on healthcare budgets 22 across the world, the potential to cost-effectively "demedicalize" health care costs with 23 nutrition should be fully examined as opportunities present themselves. The fact that many of 24 the interventions described in this review, which have proved to be cost effective, have not yet 25 been implemented implies that policymakers and the public need better information on the

| 1 | economic potential of nutrition-related health effects. In summary, further development of the |
|----|--|
| 2 | methods for economic evaluations of nutrition interventions and promoting their use to inform |
| 3 | public policy decision makers should be considered priorities in setting future research |
| 4 | direction. |
| 5 | ACKNOWLEDGEMENTS |
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| 11 | Declaration of Interest: none |
| 12 | |

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| | | Records Content | | | | |
|---|-----------------------|---------------------|---------------|---------|--|--|
| Database Name | Major Focus | (see notes) | Key Words | Results | | |
| | | | | | | |
| | | 1,013,000 b, j, t, | Nutrition, | | | |
| EconLit General | Economics | v, w | Economics | 2,190 | | |
| | | 865,000 b, c, j, w, | Nutrition, | | | |
| RePEc/IDEAS | General Economics | 0 | Economics | 461 | | |
| AgEcon Search | Applied Economics | unknown a, j, w | Nutrition | 3,175 | | |
| NHS-EED | Health Economics | 24,000 a | Nutrition | 333 | | |
| | | | Nutrition, | | | |
| DARE | Health Interventions | 15,000 r | Economics | 2 | | |
| HEED | Health Economics | 41,000 b, j, v, w | Nutrition | 485 | | |
| | Health Technology | | | | | |
| HTA | Assessments | 8000 s | Nutrition | 32 | | |
| EURONHEED* | Health Economics | unknown I, s | Nutrition | 206 | | |
| CEA registry | Cost of Effectiveness | 2,000 s | Nutrition | 17 | | |
| CODECS | Econ. Evaluations | 820 s | Nutrition | 7 | | |
| PEDE | Econ. Evaluations | 2,000 s | Nutrition | 70 | | |
| | | | Nutrition, | | | |
| | | | Economics, | | | |
| PubMed/MEDLINE | Biomedical | 19,000,000 j | Cost, Benefit | 6,232 | | |
| | | 480,000 b, j, r, s, | Nutrition, | | | |
| PAIS | Public Affairs | V | Economics | 83 | | |
| a denotes abstracts, b denotes books, c denotes chapters, j denotes journal articles, l | | | | | | |
| denotes bibliography, | | | | | | |

Table 1 Databases consulted, systematic literature review

denotes bibliography, o denotes software, r denotes reviews, s denotes study, t denotes theses/dissertations, v

denotes collective

volumes, w denotes working papers * denotes discontinued

1

| Table 2 Economic studies of micronutrient deficiencies and malnutrition | | | | | | |
|---|--|---|---|--|---|--|
| Reference | Population | Study Design | Intervention/comparison | Outcome(s) measured | Economic findings | |
| Popkin et al. (1980) ¹⁰ | General | Benefit cost analysis | Vitamin A education; fortification; supplementation | Mortality, blindness, morbidity, treatment costs | Benefit cost ratios showed fortification (between 2.4:1 and 8.4:1 depending on populations and assumptions) and mass dosage capsule programs (between 5.8:1 and 21.0:1) had benefits much greater than costs | |
| Phillips et al. (1996) ¹¹ | Women of child-bearing age & young children | Secondary data from donors & NGOs | National sugar fortification program; targeted capsules distribution program; promotion of home food production combined with nutrition education | Number of high-risk person years of vitamin A deficiency eliminated | Cost per high-risk person achieving adequate vitamin A was US \$0.98 through fortification; \$1.68-1.86 through capsule distribution; \$3.10-4.16 through food production/education | |
| Loevinsohn et al. (1997) ¹² | Children 6-59 months in the Phillipines | Various sources: government & UN documents; RCTs; others | Universal application of supplements vs. broad targeting vs. narrow targeting | Cost effectiveness of reducing child mortality | First year avg. cost: universal approach \$67.21/death averted; broad targeting \$144.12/death averted; narrow targeting \$257.20/death averted | |
| Horton (2008) ¹³ | General population | Economic calculations | Four aspects of undernutrition: protein- energy malnutrition and deficiencies of iodine, iron, and vitamin A | Economic losses | Cost effectiveness of nutrition interventions found to be very high | |
| Sari et al. (2001) ¹⁴ | Children 4-6 years in Indonesia | Double blind placebo controlled intervention study | Iron fortification (1 mg elemental Fe/g every week for 12 weeks) vs. no fortification | Hemoglobin concentration; anemia prevalence; serum ferratin concentration | Per-capita cost of supplement was US \$0.96-\$1.20 for the 12 weeks of intervention; may be an affordable method for | |

| Horton et al. (2003) ¹⁵ | General population in 10 low and middle | Economic calculations using assumptions based on previous | Iron fortification vs. no fortification | Benefit to cost ratio for long-term iron fortification programs | combating iron deficiency in low-to-middle income group children Median benefit to cost ratio of 6:1 for the 10 countries; 36:1 if discounted future benefits to cognitive improvements are |
|--|--|--|---|---|---|
| Hunt | countries General | Economic | Investments in | Benefit to cost analysis | Benefit to cost ratios between |
| (2002) ¹⁰ | population in India and Bangladesh | calculations using assumptions based on previous studies | and wheat vs. no biofortification | for biofortification | 19.3:1 and 84.7:1 and total (agricultural plus nutrition) net benefits between \$2.837 billion and \$7.988 billion depending on assumptions regarding variety adoption rate & anemia reduction rate |
| Baltussen et al. (2004) ¹⁷ | Women 30-44 and perinatal infants in four regions (South America, Africa, Europe, Southeast Asia) | Population model | Iron fortification or iron supplementation vs. no fortification or supplementation | Maternal mortality and perinatal mortality | Iron supplementation would avert <12,500 DALYs in European subregion to around 2.5 million DALYs in African and Southeast Asian subregions. Iron fortification is found to be economically more attractive than iron supplementation. |
| Ma et al. (2008) ¹⁸ | General population | Cost effectiveness analysis | Iron and zinc fortification vs. no fortification; dietary diversification | Iron and zinc deficiency | Biofortification showed the lowest costs per capita (I\$0.01) among interventions on iron and zinc deficiency; dietary diversification through |

| | | | | | health education represented the highest costs (I\$1148); biofortification is especially feasible and cost effective for |
|---------------------------------------|---|--|--|--|---|
| Rouse (2003) ¹⁹ | Antenatal population in Zaire, New Guinea, Nepal | RCTs in Zaire and New Guinea; double-blind randomized cluster in Nepal | Iodine supplementation vs. no supplementation (Zaire, New Guinea); vitamin A/β-carotene supplementation vs. no supplementation (Nepal) | Cost effectiveness and standardized cost effectiveness | Iodine supplementation: \$1.80 to \$18.00/ infant-early child death avoided ($0.09-0.90$ discounted per life-year gained); vitamin A/β-carotene supplementation: \$19.00 to \$193.00/ infant-early child death avoided ($0.95-9.50$ discounted per life-year gained) |
| Romano et al. (1995) ²⁰ | General (target pregnant women) | Secondary data from RCTs and other sources | Folic acid supplementation vs. no supplementation | Neural tube defects avoided | Net benefits from fortification of \$94 million (B/C ratio 4.3:1) from low-level fortification and \$252 million (B/C ratio 6.1:1) from high- level fortification |
| Llanos et al. (2007) ²¹ | General population in Chile | Ex-post economic analysis | Folic acid fortification vs. no fortification | Neural tube defects; infant mortality | Intervention costs per neural tube defect case and infant death averted were I\$1,200 and I\$11,000 respectively; cost per DALY averted was I\$89; net cost savings of fortification of I\$2.3 million |
| Bentley et al (2008) ²² | US population subgroups divided by age, gender, | Cost effectiveness analysis | Folic acid fortification of enriched grain products vs. no fortification | Neural tube defects, myocardial infarctions, colon cancers, B12 deficiency maskings | 266,649 QALYs gained with US \$3.6 billion saved over the long run by increasing fortification levels |

| | and race/ ethnicity | | | | |
|---|--|--|--|--|---|
| Jentink et al. (2008) ²³ | Women of child bearing years in Netherlands | Cost effectiveness analysis | Folic acid fortification vs. no fortification | Neural tube defects | Bulk food fortification with folic acid cost effective if enrichment costs remain below € 5.5 million |
| Fiedler et al. $(2009)^{24}$ | General population in 48 countries | Cost effectiveness analysis of 122 interventions | Biofortification with multiple micronutrients vs. no biofortification | Multiple micronutrient deficiency | Most cost effective intervention in each of the 48 countries was identified |
| Zimmerman et al. (2004) ²⁶ | General population | Scenario approach | Vitamin A biofortification with GM rice vs. no fortification | Vitamin A deficiency | Annual health improvements found to be worth between US \$16 million and \$88 million; rates of return on R&D range between 66% and 133% |
| Bouis (2002) ²⁷ | General population in south Asia | Economic simulation model | Effects of investments in plant breeding vs. alternate investments on iron deficiency | Benefit to cost ratio; anemia cases prevented; annual cost | Ratio of 19 for returns to better iron nutrition in humans (internal rate of return 29%); ratio of 79 if benefits to increased agricultural productivity are included (internal rate of return 44%); 44 million cases of anemia prevented over 25 years if improved varieties planted on 10% of rice & wheat areas in Bangladesh & India; total cost of \$1/anemia case prevented |
| Meenakshi et al. | General population in | Cost effectiveness analysis | Biofortification of several crops vs. | Multiple micronutrient deficiencies | Most costs per DALY saved through biofortification are |
| (2010)27 | several countries | | fortification and supplementation | | highly cost effective with benefit:cost ratios over 1.0 in |

| Stein et al. (2006) ³⁰ | General population in India | Economic simulation and cost effectiveness analysis | Vitamin A biofortification of GM rice vs. no fortification | Vitamin A deficiency | all but one case; biofortification is more cost effective than fortification or supplementation Cost per DALY saved by use of golden rice ranged from US \$3.06 (high impact scenario) to \$19.40 (low impact) scenario |
|--|--|--|---|----------------------|--|
| Stein et al. (2007) ³¹ | General population in India | Dose response function | Zinc biofortification vs. no biofortification | Zinc deficiency | Zinc biofortification of rice and wheat could reduce burden of zinc deficiency by 20% to 51% and save 0.6 to 1.4 million DALYs each year; cost to save one DALY found to be US \$0.73 to \$7.31 |
| Stein et al. (2008) ³² | General population in India | Cost benefit analysis | Iron biofortification of rice and wheat vs. no biofortification | Iron deficiency | Iron biofortification of rice and wheat can reduce lost DALYs by between 19% with a cost per DALY saved of US \$5.39 (pessimistic scenario) and 58% with a cost per DALY saved of US\$0.46 |
| Dalziel et al. (2009) ³³ | Women capable of or planning a pregnancy in Australia and New Zealand | Secondary data from published RCTs | Set of intervention options promoting folic acid/folate consumption | Neural tube defects | Population-wide campaigns promoting use of supplements and mandatory supplement use most effective at reducing neural tube defects; population wide and targeted approaches were cost effective, as was extending voluntary fortification, but |

| | | | | | mandatory fortification was |
|-------------------|---------------|--------------------|---------------------------|-----------------------|-----------------------------------|
| | | | | | not cost effective; promoting |
| | | | | | a folate-rich diet was least |
| | | | | | cost effective |
| Fiedler et | General | Cost effectiveness | Vitamin A fortification | Vitamin A deficiency | Cost per DALY averted is US |
| al. $(2010)^{34}$ | population in | analysis | of food oil and sugar vs. | | \$82 for sugar fortification and |
| | Uganda | | no fortification | | US \$18 for oil; vitamin A |
| | | | | | fortification of vegetable oil is |
| | | | | | thus 4.6 times more cost |
| | | | | | effective than of sugar |
| Manyong et | Children and | Ex-ante | Impact of vitamin A | Vitamin A deficiency | Internal rate of return from |
| al. $(2004)^{35}$ | pregnant/ | evaluation based | fortified cassava on | | biofortification program |
| | lactating | on secondary data | vitamin A deficiency vs. | | would range between 92.4% |
| | women in | | no fortification | | (pessimistic) and 165.3% |
| | Nigeria | | | | (optimistic), representing |
| | | | | | gains of between \$10 million |
| | | | | | and \$63 million annually |
| Chow et al. | General | Cost effectiveness | Biofortification of GM | Vitamin A deficiency | Expanding vitamin A |
| $(2010)^{36}$ | population in | analysis | mustard vs. high-dose | | supplementation was least |
| | India | | vitamin A | | costly (\$23-\$50 per DALY |
| | | | supplementation vs. | | averted and \$1,000 to \$6,000 |
| | | | industrial fortification | | per death averted); GM |
| | | | of mustard oil | | fortification would avert 5-6 |
| | | | | | million more DALYs and |
| | | | | | 8,000-46,000 more deaths but |
| | | | | | was 5 times more costly; |
| | | | | | industrial fortification was |
| | | | | | dominated by both GM |
| | | | | | fortification and |
| | | | | | supplementation |
| Sharieff et | Children in | Cost benefit | Iron biofortification vs. | Reduction in diarrhea | Present value of incremental |
| al. $(2008)^{37}$ | Karachi, | analysis | no biofortification | and improvement in | benefit calculated to be US |

| Pakistan | | hemoglobin | \$106, indicating home |
|----------|--|----------------|---------------------------|
| | | concentrations | fortification may improve |
| | | | clinical outcomes at a |
| | | | reasonable cost |

| Table 3 Econo | mic studies of d | lietary improvemen | its | | |
|--|---|--|--|---|---|
| Reference | Population | Study Design | Intervention/comparison | Outcome(s) measured | Economic findings |
| Dalziel et al. (2007) ⁷ | General population in various countries | Cost effectiveness analysis based on trial results; modeled cost utility analysis | 10 nutrition interventions | Various depending on study | Cost effectiveness analysis yielded differential costs between AU \$0.24/person (Multi Media 2 fruit 5 veg Campaign) and \$1,203/person (nurse counseling in GP); cost utility was between AU \$46 (Multi Media 2 fruit 5 veg Campaign) and \$19,800 (work force group Gutbusters Workplace) |
| Frazao (1999) ⁴⁰ | General population in US | Cost of illness approach | Multiple dietary improvement vs. no dietary change | Reductions in CHD, cancer, stroke, diabetes, hypertension, obesity, osteoporosis | Estimated that healthier diets might prevent US \$71 billion per year in medical costs, lost productivity and premature deaths |
| Oster et al. (1996) ⁴¹ | Persons 35-69 years in US with cholesterol levels 5.17 mmol/L or higher who do not have CHD | Secondary data from Framingham study, NHANES study and population data | Dietary saturated fat reduction vs. no reduction | Mortality and morbidity | 1% to 3% reduction in saturated fat intake would reduce incidence of CHD by 32,000 events and result in savings of US \$1.4 billion to \$12.7 billion over 10 years |
| Bibbins- Domingo et al. (2010) ⁴² | US general population | CHD policy model based simulation | Reduction of 3 grams/ day in dietary salt compared to other interventions | Reduction in CHD, myocardial infarctions | Reduction in salt intake of 3 g/day would save between 194,000 and 392,000 QALYs annually and between US |

| | | | | | \$10 billion and \$24 billion in |
|---------------------------------------|--|--|--|--|--|
| | | | | | health care costs |
| Dall et al. (2009a) ⁴³ | US general population | Economic simulation model based on secondary data | Dietary reduction of calories, salt, unsaturated fat vs. no dietary change | Multiple chronic conditions | Permanent reductions in daily intake of 100 kilocalories would save US \$58 billion annually; long- term sodium reductions of 400 mg/day would save \$2.3 billion annually; reductions of 5 grams/day of saturated fat intake would save \$2 billion annually |
| Dall et al. (2009b) ⁴⁴ | US general population | Economic simulation model based on secondary data | Dietary reduction in calories and salt vs. no dietary change | Multiple chronic conditions | Permanent reductions in daily intake of 100 kilocalories would increase national productivity by US \$45.7 billion annually; long- term sodium reductions of 400 mg/day would increase productivity by \$2.5 billion annually |
| Asaria et al. (2007) ⁴⁵ | General population in 23 countries | Based on longitudinal study | 15% reduction in salt intake vs. normal salt consumption; implementation of four key elements of WHO Framework Convention on Tobacco Control | Reduction in cardiovascular disease and cancer | 13.8 million deaths could be averted over the 2006-2015 period; cost would be less than US \$0.40/person/year in low and lower middle income countries and between \$0.50 and \$1.00 in upper middle income countries |
| Smith- Spangler et | US adults aged 40-85 | Markov model with 4 health | 2 strategies to reduce sodium intake: gov't/ | Incremental costs, QALYs, myocardial | Collaborative strategy that decreases sodium intake by |

| al. (2010) ⁴⁶ | years | states | industry collaboration to reduce sodium in processed foods vs. a sodium tax | infarctions averted, strokes averted | 9.5% averts 513,885 strokes and 480,358 MIs, increases QALYs by 2.1 million, and saves US \$32.1 billion in medical costs; sodium tax reducing sodium intake by 6% increases QALYs by 1.3 million and results in \$22.4 billion in cost savings |
|---|---|--|--|--|---|
| McCarron et al. (2004) ⁴⁷ | US adult population | RCTs and prospective longitudinal studies | Increased dairy consumption vs. no increase | Multiple chronic disease reduction | First year healthcare cost savings estimated at US \$26 billion; five-year cumulative savings exceed \$200 billion |
| Avenell et al. (2004) ⁵⁰ | UK subjects with impaired glucose tolerance (IGT) | Markov model based on secondary data and RCT | 30% reduction in fat through diet vs. no reduction, also exercise | Obesity and diabetes risk factor reduction | QALY 13,389 British pounds by sixth year after high initial costs per QALY |
| Dallongeville et al. (2011) ⁵¹ | France general population | Monte Carlo simulation based on secondary data | Increased fruit and vegetable consumption vs. no increase | Deaths avoided and life-years saved | Costs per life-year saved are smallest for the information campaign, then value-added tax reduction, then food stamp policy |
| Nnoaham et al. (2009) ⁵² | UK general population | Economic model based on consumption data and demand elasticity | Targeted food taxes and/or subsidies vs. no taxes and/or subsidies | Reductions in mortality from cardio vascular disease and cancer | Each of the four policy instruments examined would be economically regressive; use of tax proceeds to subsidize consumption of fruits and vegetables could lead to public health gains |
| Marshall (2000) ⁵³ | UK general population | Comparison of effects of fiscal | Extension of value- added tax to increased | Reduction in ischaemic heart | Extending the tax to main sources of saturated fats |

| | | food policies | number of foods vs. no extension | disease | would increase overall food expenditures by consumers and be disproportionately difficult for lower-income groups |
|--|--|---|--|--|---|
| Mytton et al. (2007) ⁵⁴ | UK general population | Economic model based on consumption data and elasticity values | Taxing principal sources of dietary fat vs. taxing unhealthy foods based on SSCg3d score vs. taxing foods to achieve best health outcome | Reduction in mortality from cardiovascular disease | Fat taxes have the potential to result in a modest reduction in mortality; however poorly designed taxes have the potential to adversely affect consumption of healthy foods |
| Cash et al. (2005) ⁵⁵ | US general population | Empirical simulations using Continuing Study of Food Intake by Individuals data | Subsidies for consumption of fruits and vegetables vs. no subsidies | Reduction in incidence of CHD and ischemic stroke | Present value of cost per life saved due to thin subsidies US \$1.8 million for vegetables alone; \$2.19 million for fruit alone; \$1.29 for fruits and vegetables; results vary by low, medium and high income households |
| Variyam et al. (2006) ⁵⁶ | Non-Hispanic Caucasian US adults | Difference in differences method based on survey results | Before and after Nutrition Labeling and Information Act (NLEA) | Body weight and probability of obesity | Total monetary benefit of decrease in body weight between US \$63 billion and \$166 billion, well exceeding program costs |
| Magnus et al. (2009) ⁵⁷ | Australian children 5-14 years | Extrapolations based on RCTs, cross-sectional and longitudinal studies | Banning ads for energy- dense, nutrient-poor food and beverages during peak children's TV viewing times | Changes in BMI; DALYs saved | Intervention yielded a gross incremental cost effectiveness ratio of AU \$3.70; 37,000 total DALYs were saved; present value of future health care costs saved was \$300 million |

| Gray et al. (2006) ⁵⁸ | Canada general population | Cost benefit analysis based on secondary data | Trans fat ban vs. voluntary labeling system vs. mandatory labeling system | Economic gains to government (healthcare provider) and costs to food industry | Benefit/cost ratio best estimate of 20.8/1 for trans fat ban (range 2.6/1 to 51.5/1); 20.4/1 for voluntary labeling (range 2.5/1 to 40.3/1); 19.1/1 for mandatory labeling (range 2.4/1 to 47.1/1) |
|---|---|---|--|---|---|
| Sacks et al. (2010) ⁵⁹ | Adult population of Australia | Cost effectiveness analysis | Traffic light nutrition labeling vs. junk food tax | Population weight and body mass index reductions; DALYs averted | Both interventions resulted in reduced mean weight and DALYs averted; cost effectiveness analysis showed both were dominant (effective and cost saving) |
| Rajgopal et al. (2002) ⁶⁰ | 3,100 limited income adults in US state of Virginia having previously participated in the Expanded Food and Nutrition Education Program (EFNEP) | Cost benefit analysis | Prior participation in EFNEP vs. no participation | Prevention of diet- related chronic diseases/conditions | Initial benefit/cost ratio of 10.64:1; sensitivity analyses yield estimates between 2.66:1 and 17.04:1 |
| Schuster et al. (2003) ⁶¹ | 368 limited income adults in US state of Iowa having previously | Cost benefit analysis | Prior participation in EFNEP vs. no participation | Cost-benefit ratio and several sensitivity analyses | 1:3.63 cost:benefit ratio |

| | participated in the Expanded Food and Nutrition Education Program (EFNEP) | | | | |
|--|--|---|---|--|--|
| Wessman et al. (2001) ⁶² | Limited income adults in US state of Iowa having previously participated in the Expanded Food and Nutrition Education Program (EFNEP) | Cost benefit analysis | Prior participation in EFNEP vs. no participation | Prevention of three types of diseases: Type A (life threatening), Type B (non life threatening), Type C (conditions requiring one-time treatment) | Iowa EFNEP generates a benefit:cost ratio of 10.75:1; total EFNEP benefits over September 1998 to February 2000 period of US \$14.3 million compared to costs of \$1.3 million |
| Dollahite et al. (2008) ⁶³ | 5,730 low income New York state residents | Pretest, posttest design with epidemiological modeling approach | Series of 6 or more food/nutrition lessons | Cost, health benefits in QALYs, monetized benefits | Total program costs were US \$892/graduate; 245 QALYs saved at a mean of \$20,863/ QALY; society WTP benefit: cost ratio 9.58:1 |
| Gans et al. (2006) ⁶⁵ | 10,144 New England participants including 1,425 Hispanics | Randomized trial based cost effectiveness study | Six minimal contact nutrition interventions | Total blood cholesterol levels using fingerstick methods | Total costs increased as experimental condition intensity increased |
| Dalziel et al. (2006) ⁶⁶ | Lyon Diet Heart Study | Cost utility analysis | Mediterranean diet vs. prudent Western diet | Morbidity and mortality from CHD | Mediterranean diet vs. prudent Western diet |

| | participants (605 patients mean age 54 years) | | | events | estimated to cost AU \$1,013/ QALY gained/person; mean life year gain of 0.31/person; mean QALY gain of 0.40/ person |
|--|--|---|---|--|--|
| Panagiotakos et al. (2007) ⁶⁷ | 3,042 adults in Greece with no clinical evidence of CVD | Cross sectional study with a questionnaire | Adherence to Mediterranean diet vs. no adherence | CHD | Total health care cost estimated at 336 Euros for those further away from Mediterranean diet compared to 36 Euros for those who were closer; incremental cost effectiveness ratio was 50.99 |
| Daviglus et al. (2010) ⁶⁸ | Eligible surviving participants (> 65 yrs) from Chicago Western Electric Study | Longitudinal based | 3 strata of fruit and vegetable intake: 14 cups/month (low); 14- 42 cups/month (medium); > 42 cups/ month (high) | Cardiovascular disease and cancer | Annual Medicare charges were higher for those with lower intake of fruits and vegetables: US \$4,223 vs. \$3,128 (CVD); \$1,640 vs. \$1,352 (cancer); \$12,211 vs. \$10,024 (total) |
| Gundgaard et al. (2003) ⁶⁹ | 20% sample of Danish population followed 1993 to 1997 | Based on a longitudinal study | Increased intake of fruits and vegetables to meet dietary recommendations vs. baseline intake | Morbidity and mortality from cancers | Simulated intakes of 400 grams and 500 grams per day increased life expectancy by 0.8 and 1.3 years, respectively; heathcare savings from lower cancer incidence were offset by increased life length |
| Walker et al. (2009) ⁷⁰ | Older population in Santiago, Chile | Economic evaluation to accompany CENEX study | Programme for complementary food in older people | Pneumonia incidence, walking capacity, and body mass index | Ingredients approach to calculation of medical and non-medical costs borne by patients and society (planned study) |

| T (1 | 0.1: / .1 | DOT | | | |
|---------------------|---------------|-----|------------------------|-----------------------|--------------------------------|
| I omson et al. | Subjects with | RCI | Medium-intensity | Serum cholesterol and | Both strategies resulted in |
| $(1995)^{\prime 1}$ | total | | strategy following | costs of intervention | low reductions in total |
| | cholesterol | | Swedish guidelines for | | cholesterol; there was no |
| | between 7.0 | | non-pharmacological | | statistical difference between |
| | and 7.8 | | treatment of | | the interventions; per-subject |
| | mmol/L | | hypercholesterolaemia | | cost was SEK 753 in the low- |
| | without | | vs. low-intensity | | intensity group and SEK |
| | ischaemic | | strategy | | 3614 in the medium-intensity |
| | heart disease | | | | group |
| | or diabetes | | | | |
| | mellitus | | | | |

| Table 4 Economic studies of functional foods | | | | | | | | | | |
|---|---|--|--|---|--|--|--|--|--|--|
| Reference | Population | Study Design | Intervention/comparison | Outcome(s) measured | Economic findings | | | | | |
| Tice et al. (2001) ⁷² | US general population targeted at those with hyperhomocyst- enemia | Cost effectiveness analysis using Coronary Heart Disease Policy Model | Hypothetical diet fortified with enriched grains to increase folic acid by 100 microg/day vs. vitamin therapy consisting of 1 mg folic acid and 0.5 mg cyanocobalamin/day vs. no fortification | Incidence of myocardial infarction and death from CHD; QALYs saved; medical costs | Providing vitamin supplementation plus grain fortification to men at/over 45 years without CHD would save more than 300,000 QALYs and save over US \$2 billion in health care costs | | | | | |
| Gerber et al. (2006) ⁷³ | German general population | Cost benefit analysis with Markov model | Consumption of plant sterol enriched margarine vs. no consumption | CHD mortality and morbidity | 10-year CHD costs estimated at 696 Euro for population consuming PS margarine vs. 748 Euro for control group; sensitivity analysis estimated savings between 32 Euro and 74 Euro; 10-year reduction in CHD cases of 117,000 and cost reduction of 1.3 billion Euro | | | | | |
| Martikainen et al. (2007) ⁷⁴ | Finnish men and women ages 30, 40, 50, 60 | Cost effectiveness analysis using Bayesian modeling | Consumption of plant stanol esters in spread vs. no consumption | CHD prevention | Base case per QALY life years gained ranged between 7,436 and 20,999 Euros for men and between 34,327 and 112,151 Euros for women based on the initial starting age. | | | | | |
| Gyles et al. $(2010)^{75}$ | Canadian general population | Modified cost of illness approach | Increased consumption of foods enriched with plant sterols vs. no | CHD reduction | Annual healthcare cost savings between CAD \$38 million (pessimistic | | | | | |

| | | | consumption | | scenario) and \$2.45 billion |
|--|--|---|---|--|--|
| Malla et al. (2007) ⁷⁶ | Canadian general population | Cost of illness approach | Consumption of trans fat free canola oil vs. no consumption | CHD reduction | Annual CHD cost savings between CAD \$54.5 million (extreme low case) and \$441.5 million (high case) |
| Schmier et al. (2006) ⁷⁷ | US male population having suffered myocardian infarction | Decision analytic model | Omega-3 supplementation vs. no supplementation | Deaths delayed, cost per death delayed, fatal MIs avoided, cost per fatal MI avoided | Use of omega-3 supplements results in fewer fatal MIs and CVD deaths in short and long term analyses. Supplementation is cost-effective and cost- saving, yielding better outcomes at lower costs. |
| Coyte (2005) ⁷⁸ | Canadian general population | Economic burden of illness approach | Increased consumption of flax products vs. no increase in consumption | CVD, type 2 diabetes | Health economic benefits range for CVD range from CAD \$1,186.2 million (base case estimates) to \$3,558.6 million (best case estimates), and for type 2 diabetes range from \$47.6 million (base case estimates) to \$142.7 million (best case estimates) |



Figure 1 Search strategy flow chart